Driving an Agile Culture Lessons from MARS

Finance Digital Factory

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MARS – key facts

- Family owned business
- \$30b + revenue
- 100 000 + associates
- Organized by segments
 - Confectionary
 - Petcare
 - Food
 - Symbioscience

















Estro

Dove.

AMERICAN HERITAGE

<u>@dlips</u>e

SNICKERS

Amicelli

Ethel M.

Juicy) Fruit

Balisto





CITESAVERS





COPYRIGH

The Case for CHANGE...



New business models & competitive landscape

Internet of things

Changing consumer preferences

Retail transformation





Digital Transformation Objectives

- 1. INCREASE SPEED AND AGILITY A 100 TIMES
- 2. DELIVER BREAKTHROUGH ON CONSUMER CENTRICITY
 - 3. MAKE A STEP CHANGE ON DATA ANALYTICS

AND DECISION MAKING



Organisations

have

muscle memory



Organisations

have not

been built to be agile



Elements of building Agile culture @MARS









Does you leadership team support it?

Do you have people who understand Agile?

Will you have ,frozen middle'?

Are you ready to bring capabilities in?





Will you empower the Product Owner?

Will you empower the team?

How much of MVP will you allow/accept?









Can you really built a x-funtional team?

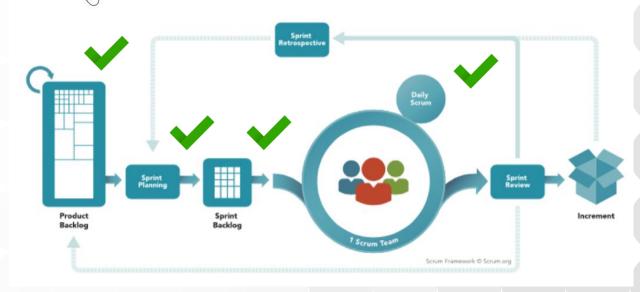
Will you allow them to be 100% committed to delivery of your product?



What is your Agile framework?

What workspace will you create for the team?









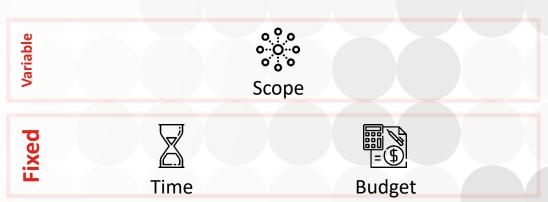




Waterfall methodology

Time Budget Scope

Agile methodology



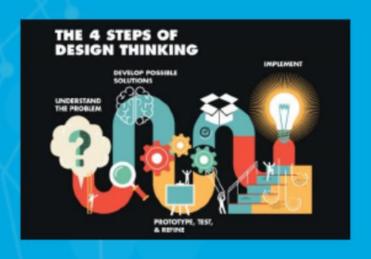
We are implementing ,VC financing rounds'



OR HOLDI



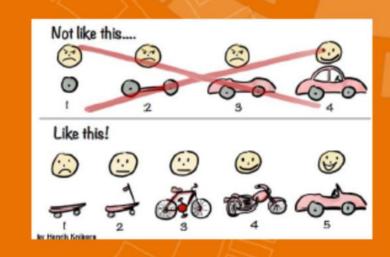
USER CENTRIC PESIGN THINKING



AGILE - SCRUM TEAMS



BUILDING MINIMUM VIABLE PRODUCTS (MVP)





Role of the Digital Factory

MARS HAS 11 DIGITIAL FACTORIES

FINANCE HAS TAKEN THE LEAD

CLOSE COLLABORATION WITH ICT

COMMON APPROACH – LEARN FAST



MANAGEMENT LEADS BY EXAMPLE



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